A/B Test: Help for First-Time Printers



Target: First-Time Printer

A www.coupons.com (13306?) visitor who has not printed. They do NOT have a recorded print event in an installed print device on the browser/computer of the moment

Could be

- > Savings Club members before first print
- > logged-in (any flavor)
- > any gender/any age
- > must be Big Blue PID

Goal

Increase the rate of visitors who print for the first time by displaying help text/imagery.

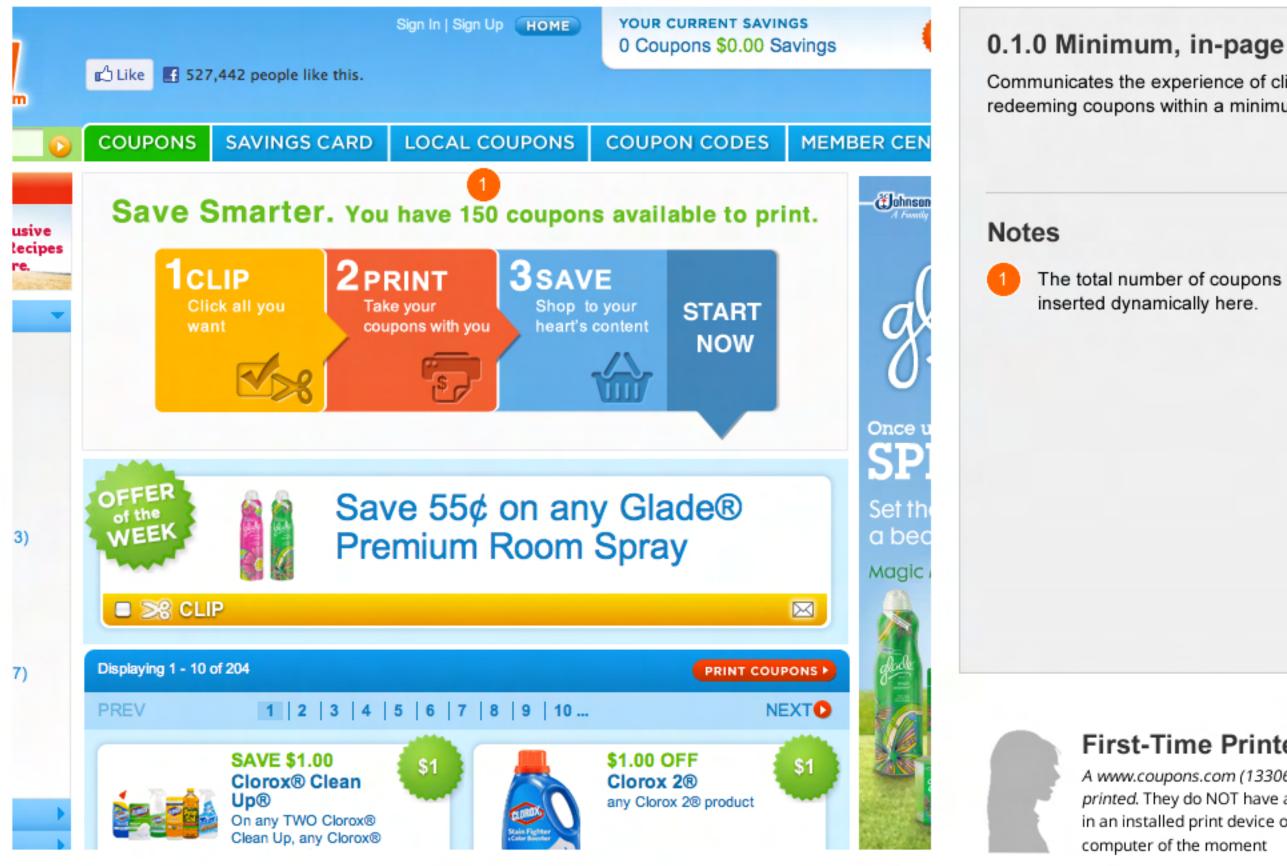


Assets Production assets will this document.

Contents

2	 0.1.0	minimum, in-page
3	 0.1.1	minimum, in-page, dynamic ("learn more")
4	 0.1.2	minimum, lightbox
5	 0.2.0	medium, in-page
6	 0.2.1	large, lightbox
7	 0.2.2	large, lightbox, "learn more"

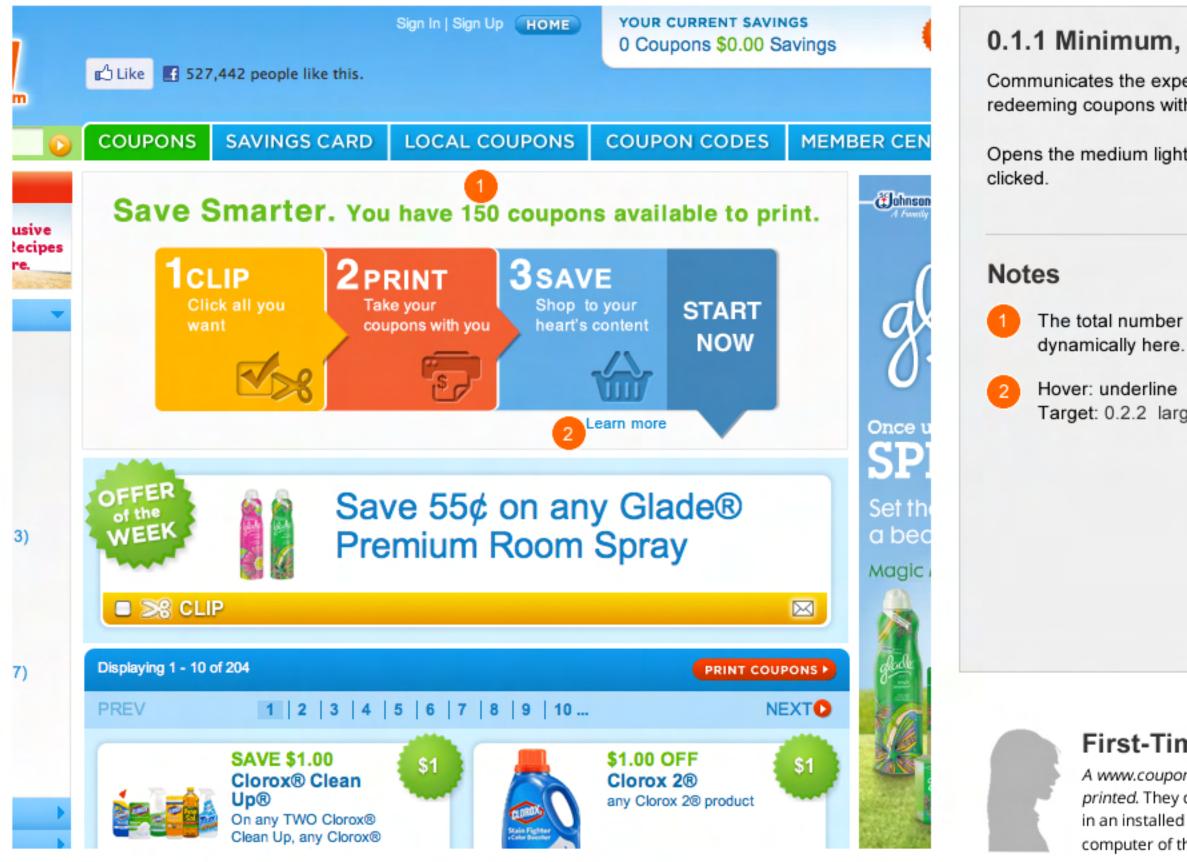
Production assets will be supplied seperately from



Communicates the experience of clipping, printing, and redeeming coupons within a minimum amount of space.

The total number of coupons in the gallery is

First-Time Printer



0.1.1 Minimum, in-page, Learn More

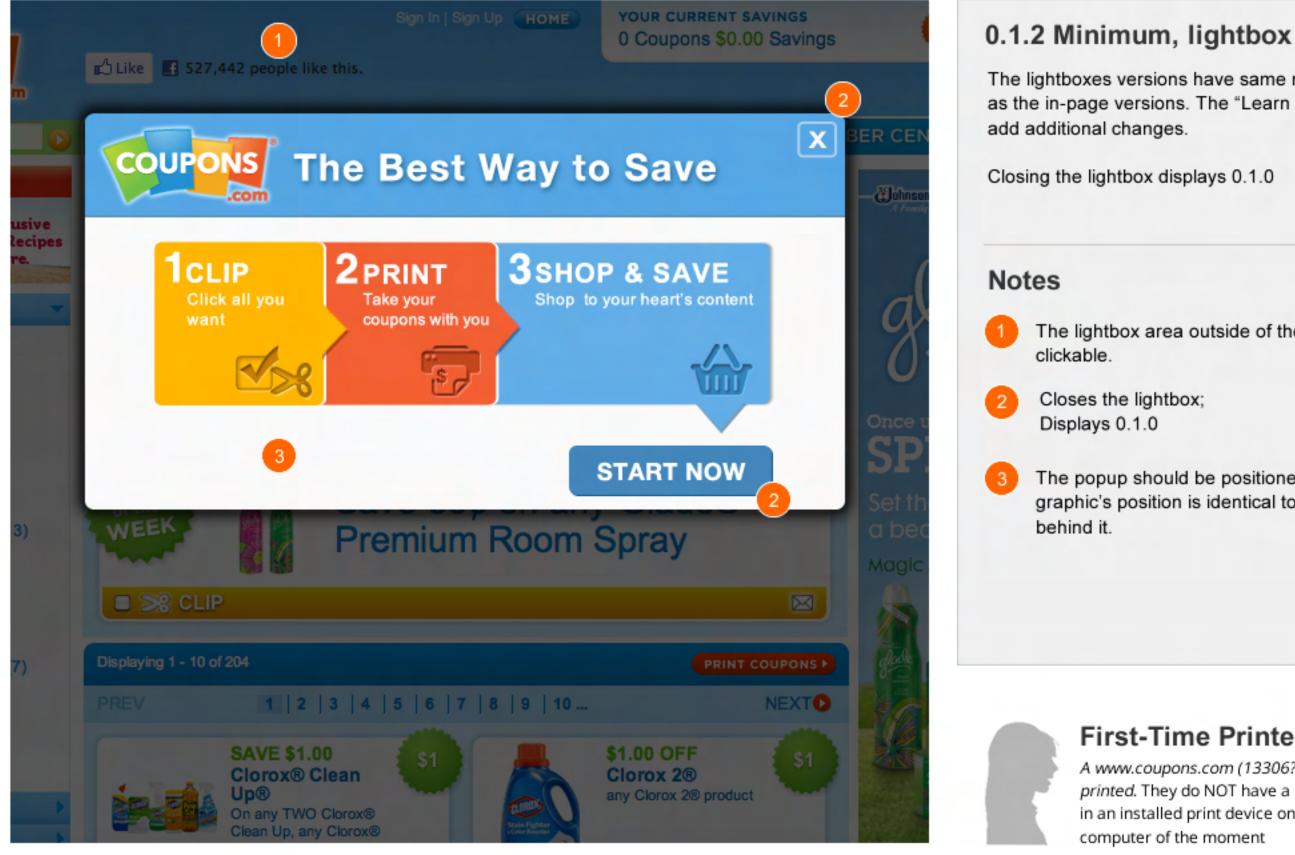
Communicates the experience of clipping, printing, and redeeming coupons with a minimum of space.

Opens the medium lightbox 0.2.2 when "learn more" is

The total number of coupons in the gallery is used dynamically here.

Hover: underline Target: 0.2.2 large, lightbox, "learn more"

First-Time Printer



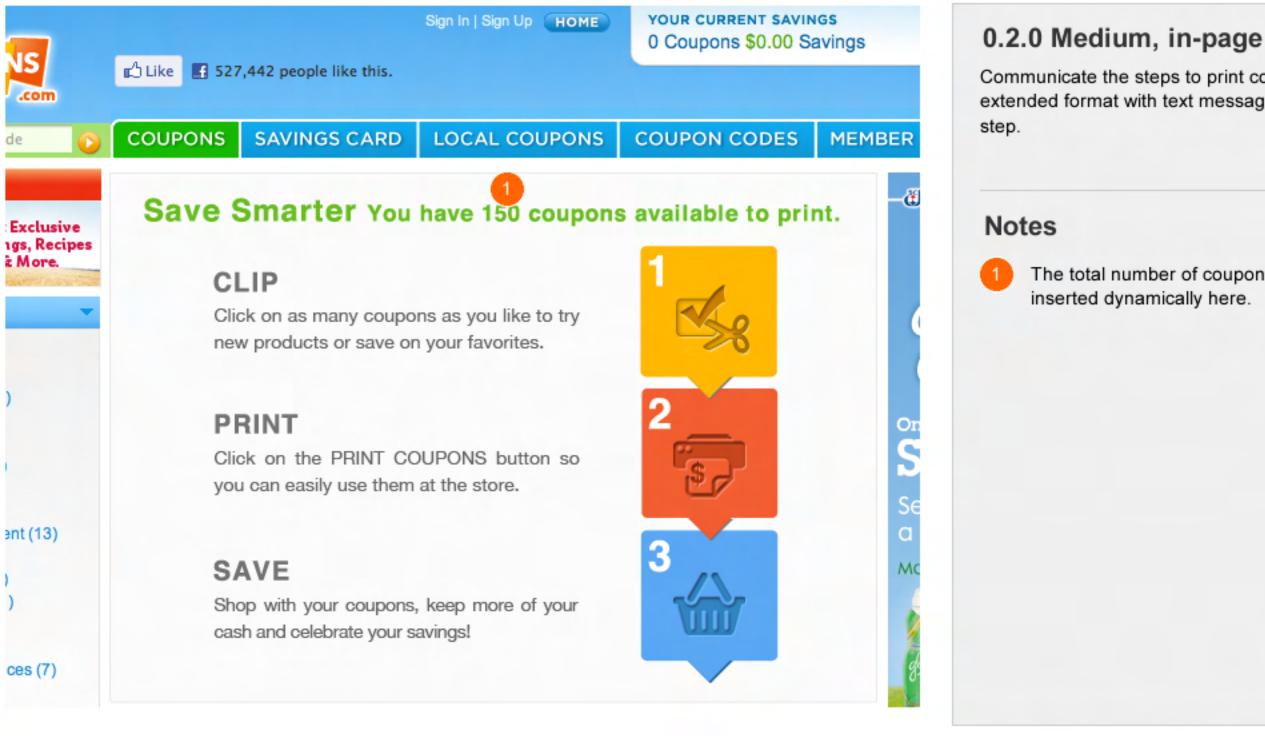
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The lightboxes versions have same messaging/imagery as the in-page versions. The "Learn More" scenarios

The lightbox area outside of the dialogue is NOT

The popup should be positioned so that this graphic's position is identical to the in-page graphic

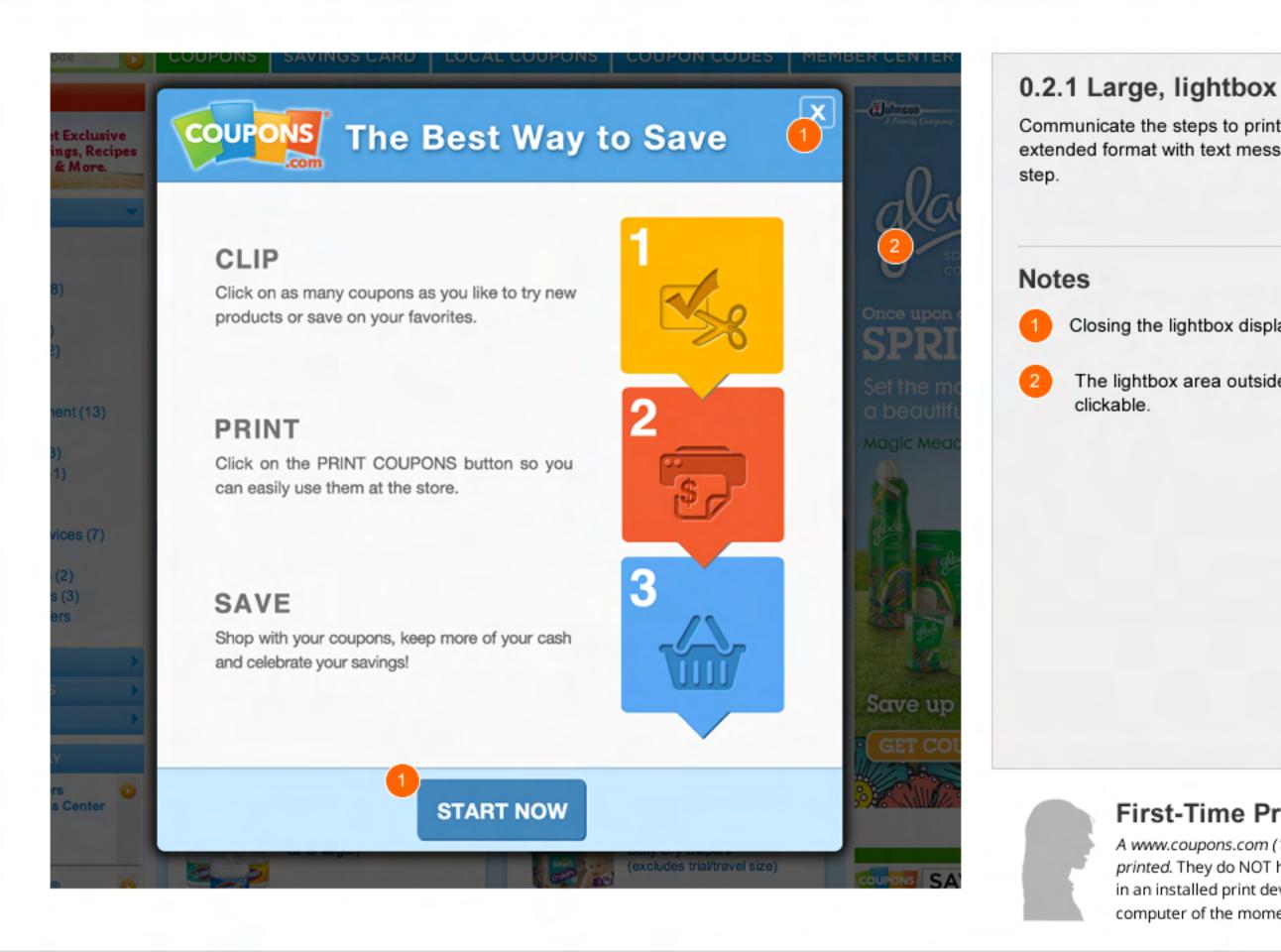
First-Time Printer



Communicate the steps to print coupons in a more extended format with text messaging reinforcing each

The total number of coupons in the gallery is

First-Time Printer

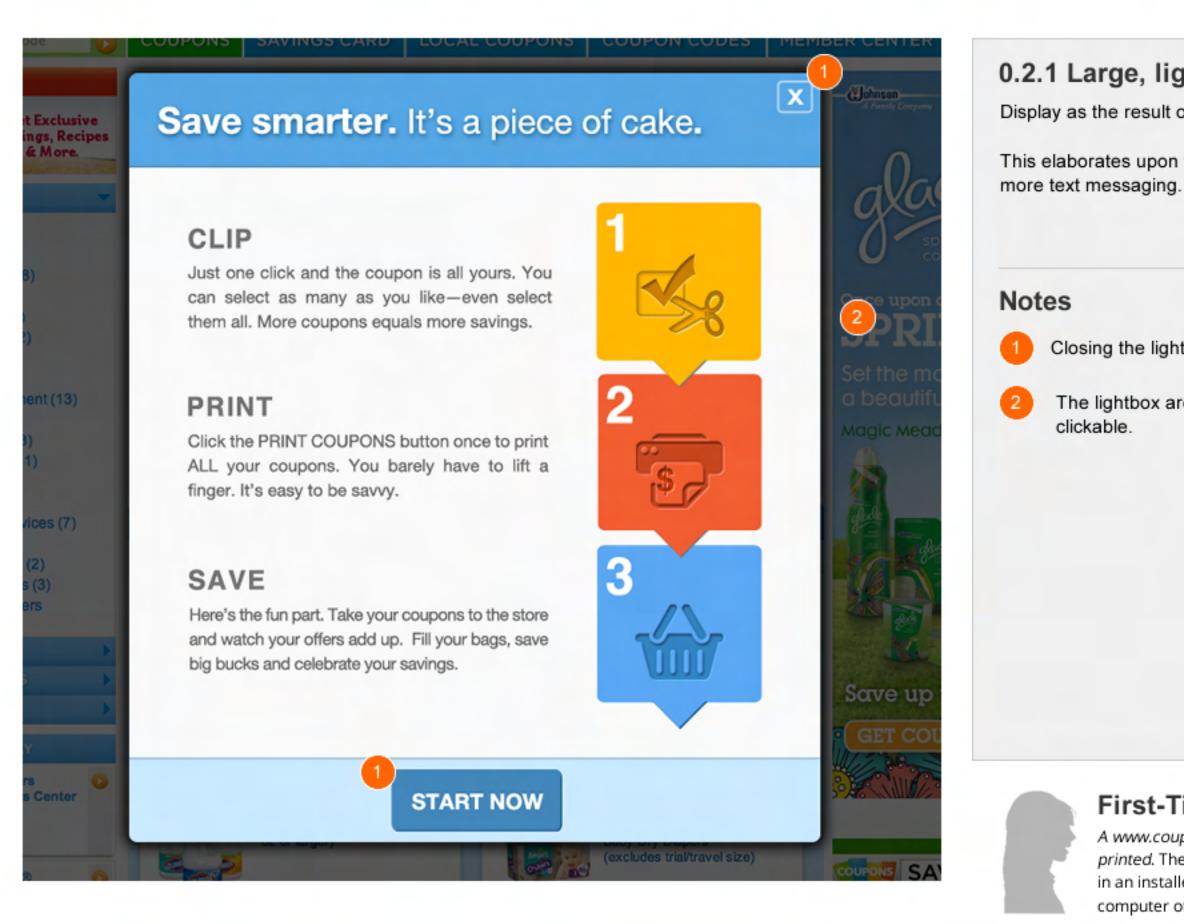


Communicate the steps to print coupons in a more extended format with text messaging reinforcing each

Closing the lightbox displays 0.1.0

The lightbox area outside of the dialogue is NOT

First-Time Printer



0.2.1 Large, lightbox, Learn More

Display as the result of clicking "learn more."

This elaborates upon the steps to print coupons with more text messaging.

Closing the lightbox displays 0.1.0

The lightbox area outside of the dialogue is NOT

First-Time Printer